



January 13, 2021

To our valued Presort Mail Clients:

Please note that pursuant to the order of the United States Postal Service (USPS), a change in the price of postage will go into effect on **January 24, 2021. Effective for mail postmarked that day**, you must meter or apply postage to your mail based upon the new "current" presort discount rate(s) for both letters and flats, as shown on the attached rate sheets.

**Effective January 24, 2021:**

**First Class Presort Mail - Letters and Flats**

**First Class Letter Weights (Non-Automation):** Effective February 1, 2021 the sort fee will be \$0.013 for letters 1 to 3 ounces. After the sort fee is applied the savings will range from \$0.037 per piece for a one-ounce letter, up to \$0.437 per piece for a three-ounce letter. All mail at these weights will be metered at the current Presort rate of \$0.46 per piece. The DPV has also been raised to \$0.041 on 2% of your total monthly letter volume (excluding flats); up from \$0.026.

**First Class Presort 5-Digit Flats (Automation):** The Postal Service has increased the 5 Digit Automation postage rate for 1 to 13 ounces. After the sort fee is applied the savings will be \$0.044 per piece. The sort fee will be \$0.496 per piece, effective February 1, 2021 (See Attachment).

NDS may modify the Presort fees in the event the USPS adopts any new postal regulations, procedures, rates or incentives that affect the cost or performance of the services, by providing advance written notice.

If you have any questions, please contact me at 714-888-4688 ext. 152, or at [dave@ndssocal.com](mailto:dave@ndssocal.com).

Sincerely,

David J. Rich  
Vice President, Mail Services

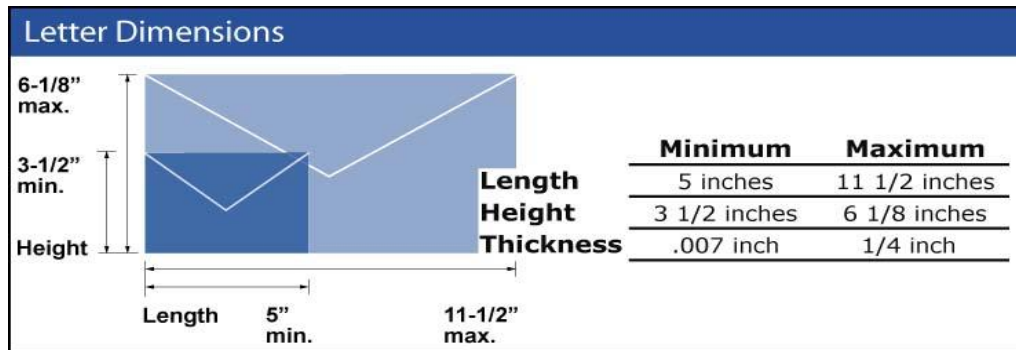


FIRST-CLASS MAIL  
LETTERS  
PRESORTED (Non-Automation)

Weight Not Over (ounces)	Full Rate Metered	Presorted Rate
1	<b>\$0.510</b>	<b>\$0.460</b>
2	<b>\$0.710</b>	<b>\$0.460</b>
3	<b>\$0.910</b>	<b>\$0.460</b>

First-Class letters that exceed 1/4" thickness will be subject to Flats (oversized mail) pricing.

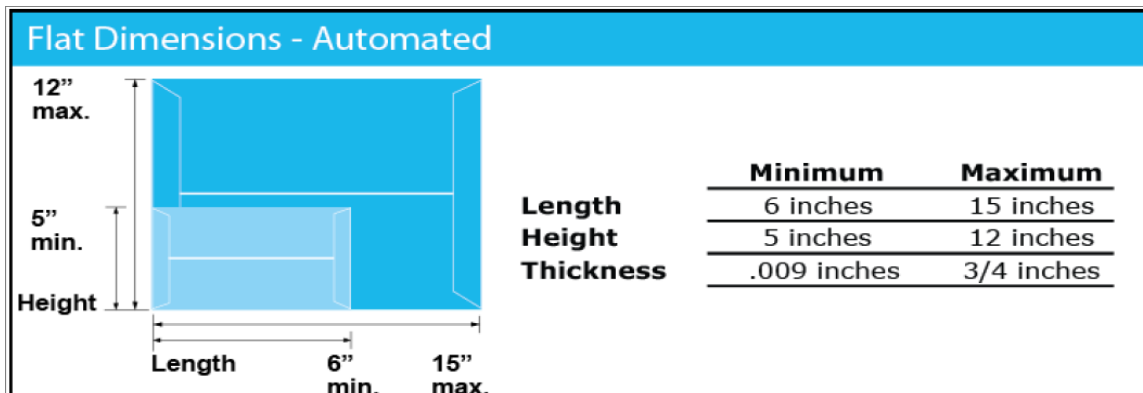
Postcards are not accepted for presort.





FIRST-CLASS MAIL  
FLATS  
5-DIGIT (Automation)

Weight Not Over (ounces)	Full Rate	Workshare Rate
1	\$1.000	\$0.460
2	\$1.200	\$0.660
3	\$1.400	\$0.860
4	\$1.600	\$1.060
5	\$1.800	\$1.260
6	\$2.000	\$1.460
7	\$2.200	\$1.660
8	\$2.400	\$1.860
9	\$2.600	\$2.060
10	\$2.800	\$2.260
11	\$3.000	\$2.460
12	\$3.200	\$2.660
13	\$3.400	\$2.860





## Presort Service Savings

### FIRST-CLASS MAIL LETTERS PRESORTED (NON-AUTOMATION)

Weight Not Over (ounces)	Full Rate	Presorted Rate	Sort Fee	Total Cost per Piece	Savings from Full Rate
1	<b>\$0.510</b>	<b>\$0.460</b>	\$0.013	\$0.473	\$0.037
2	<b>\$0.710</b>	<b>\$0.460</b>	\$0.013	\$0.473	\$0.237
3	<b>\$0.910</b>	<b>\$0.460</b>	\$0.013	\$0.473	\$0.437

### FIRST-CLASS MAIL FLATS 5-DIGIT (AUTOMATION)

Weight Not Over (ounces)	Full Rate	Workshare Rate	Sort Fee	Total Cost per Piece	Savings from Full Rate
1	<b>\$1.000</b>	<b>\$0.460</b>	\$0.4960	\$0.956	\$0.044
2	<b>\$1.200</b>	<b>\$0.660</b>	\$0.4960	\$1.156	\$0.044
3	<b>\$1.400</b>	<b>\$0.860</b>	\$0.4960	\$1.356	\$0.044
4	<b>\$1.600</b>	<b>\$1.060</b>	\$0.4960	\$1.556	\$0.044
5	<b>\$1.800</b>	<b>\$1.260</b>	\$0.4960	\$1.756	\$0.044
6	<b>\$2.000</b>	<b>\$1.460</b>	\$0.4960	\$1.956	\$0.044
7	<b>\$2.200</b>	<b>\$1.660</b>	\$0.4960	\$2.156	\$0.044
8	<b>\$2.400</b>	<b>\$1.860</b>	\$0.4960	\$2.356	\$0.044
9	<b>\$2.600</b>	<b>\$2.060</b>	\$0.4960	\$2.556	\$0.044
10	<b>\$2.800</b>	<b>\$2.260</b>	\$0.4960	\$2.756	\$0.044
11	<b>\$3.000</b>	<b>\$2.460</b>	\$0.4960	\$2.956	\$0.044
12	<b>\$3.200</b>	<b>\$2.660</b>	\$0.4960	\$3.156	\$0.044
13	<b>\$3.400</b>	<b>\$2.860</b>	\$0.4960	\$3.356	\$0.044

Postcards are not accepted for presort.

**NDS assesses a DPV (Delivery Point Validation) fee on 2% of your total monthly Letter volume (excludes Flats), multiplied by \$0.041.**